

Factors that drive CO2 Emissions



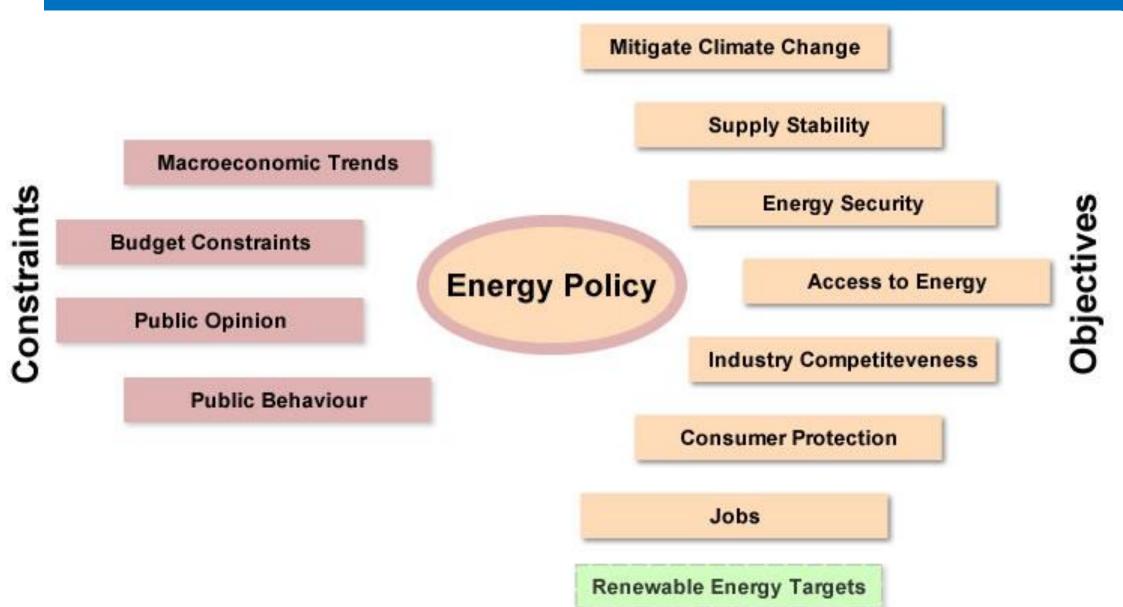
People

Energy Services Energy Efficiency CO2 per unit Energy



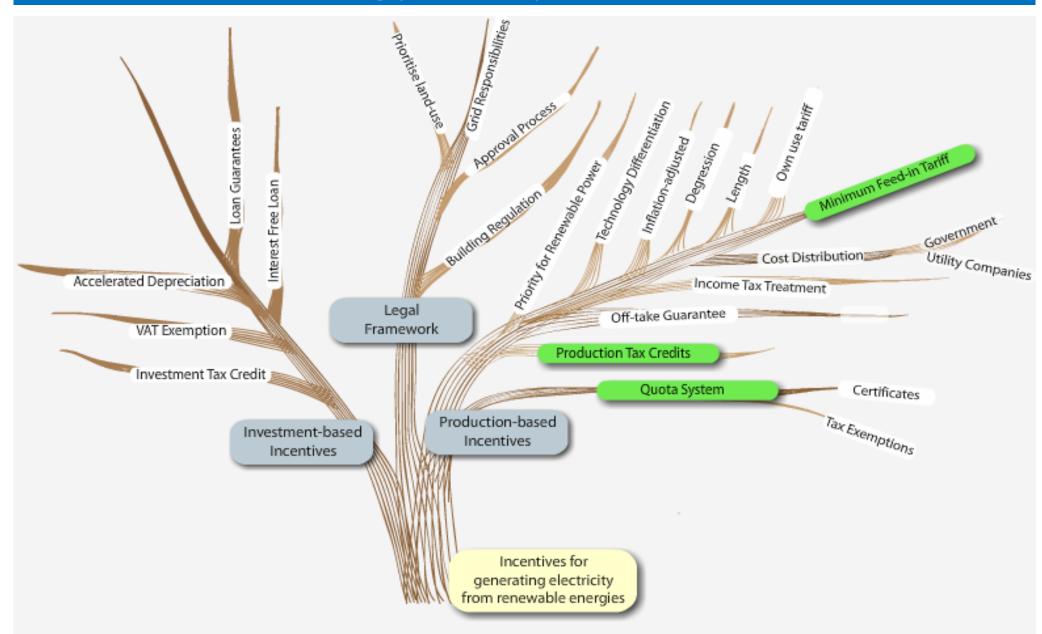


Energy Policy Conundrum



Source: Green Rhino Energy http://www.greenrhinoenergy.com/blog/?p=177g

Renewable Energy Policy





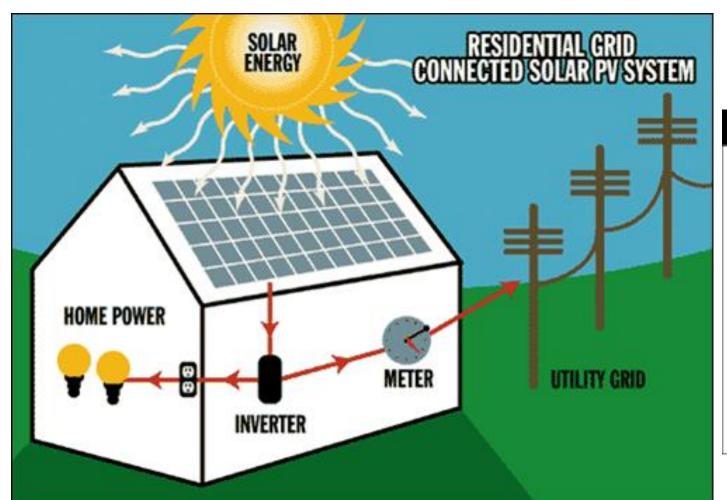
Four Pillars of Good- Solar Policy

- Standards & Incentives
- Interconnection.
- Net-metering.
- Utility Rates and Revenue Policies

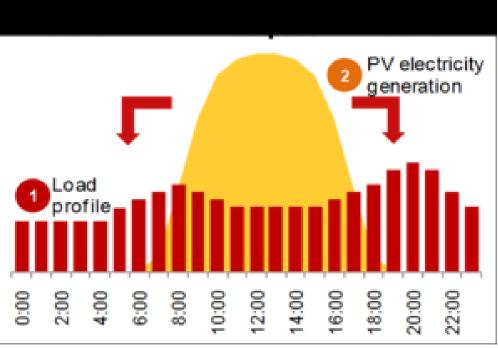
Non Policy issues

- Personal Economic context represented by median household income
- Physical Characteristics of homes and existing network.
- State of the existing grid.
- General community interest in Renewable Energy generally
- The acquisition cost of the technology

Net Energy Metering









Where the Rubber meets the Road

- Interconnection and net-metering lead to more robust markets.
- Inconsistency is the nemesis of Clean Energy Development
- While Financial Incentives are the engine of market development, interconnection and net-metering is the road.
- States with long-standing best practice interconnection and net metering policies tend to see increases in capacity when layering other incentives on top of those policies
- Individuals should have the right to self-generate.
- Individuals should have the right to sell excess energy.
- Individuals to should have the right to self-consume.



Challenges and Questions?

- What effects will RE generation have on Utilities revenues and cost structure?
- How much should customers be paid for self generation and by whom?
- How do utilities attract new investments for the maintenance and upgrading the grid as well as any new generation capacity?
- Do customers have an inherent right to consume the power they produce?
- What are the technical challenges from high penetration of RE on existing networks?
- What new business models and services will emerge with RE increased penetration and how will system reward these services?



On-site generation Policies

Country	Policy Mechanism	On-site Consumption?	System size cap	Program cap	Compensation structure	Compensation amount (USD)
Barbados	Renewable Energy Rider	Yes**	1.5x the customer's current avg. usage up to a max. capacity of 150kW	9MW	 Under 2kW: Cash payment for metered output of system. Over 2 kW: Cash payment for 100% of power 	1.6x the Fuel Clause Adjustment
Cayman Islands	CORE Tariff	Yes*	Residential: 20 kW, or peak load	2 MW	Cash payment for 100% of power	~USD \$0.47/kWh for 20 years
Grenada	Renewable Standard Offer	No	Commercial: 100 kW, or peak load	2.5% of annual electricity demand	Cash payment for 100% of power	USD \$0.17/kWh for 10 years, or avg. avoided fuel cost for previous 12 months
Jamaica	Net Billing Standard Offer Contract	Yes	Residential: 10kW, Comm.: 100kW	2% of JPS' highest system peak	Cash payment for metered output of system	Short-run avoided cost of generation
St. Vincent & the Grenadines	VINLEC Net Billing/FIT policy	Yes***	Single phase: 17kW Three phase: 50kW	Max. of 5% of peak demand on certain islands	 Residential: Cash payment for metered output of system. Commercial: Cash payment for 100% of power 	EC \$0.45/kWh
USVI	Feed-In Tariff	No	10 – 500kw	15MW (both programs in total)	Cash payment for 100% of power	Percentage discount to the avoided cost of the Utility
	Net Metering	Yes	Residential: 20kWComm.: 100kWPublic Facility: 500kW		Generation credited to the customer-generator's utility account	Retail rate

^{*} Power can be consumed on-site but it does not offset retail electricity purchases. Customer pays the utility retail rate for all electricity consumed.

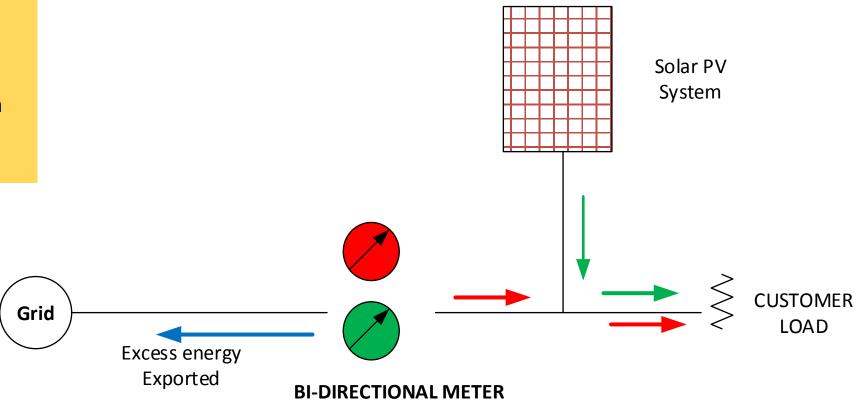


^{**} Systems up to 2kW may choose whether to use a Buy All/Sell All or a Sale of Excess arrangement; system owners over 2kW may only enter into a Buy All/Sell All agreement
*** Residential systems may consume on-site; commercial systems must utilize a Buy All/Sell All arrangement

New APUA Interconnection Policy 5KW and lower

Sale of Excess

- Allows limited self consumption
- APUA buy rate is 45 cents
- Increases payback from 5 to 9 years
- No transparency on calculation of buy rate

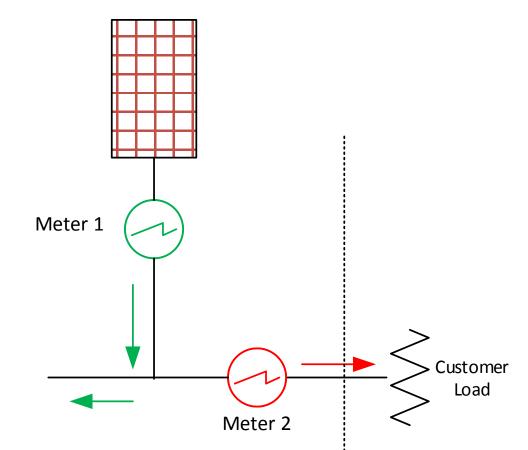




New Interconnection Policy —Above 5kW

Buy All- Sell All

- All Energy is bought from APUA at the retail rate
- All Energy is sold to APUA at 45 cents
- No Self-consumption allowed
- Payback increased to ~12 years



Homeowner's Property



Putting the Genie Back in the Bottle



"Sorry, pal, but the last guy who rubbed my lamp took everything!"



Framing the Energy Debate/Discussion

The Environment

Energy Security

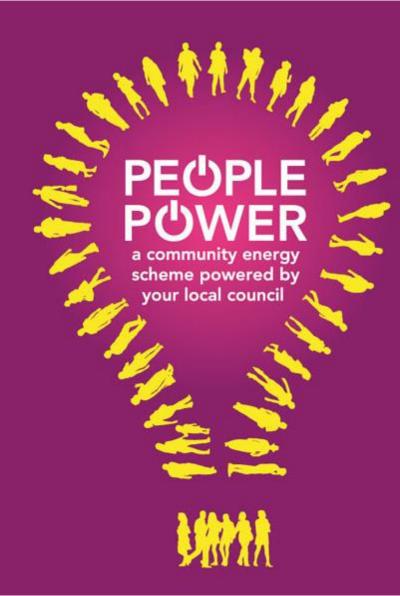
Fossil Fuel Resource limits

Macro-economic issues (e.g debt)

Jobs

Household/Business Income Individual Rights The Future





The discussion should be about the future.





"The BEST way to PREDICT the FUTURE is to DESIGN IT."

- Buckminster Fuller